



## Leverage Viterra's knowledge and experience with Producers' Edge

### What is it?

Producers' Edge is Viterra's pool pricing program designed to help you manage futures price risk by allowing Viterra professionals to price your grain for you.

### How it works

In the Producers' Edge program, you work with Viterra to select the futures month and pricing period, and enroll a portion of your bushels of grain into available Producers' Edge programs. Our professionals utilize their experience and knowledge to then price 100% of your enrolled bushels, helping manage the risk of futures price changes during the pricing period. You receive the payment for your delivered bushels enrolled based on the performance achieved by Viterra professionals less the set contract fee.

### Past performance

Over a span of ten years, 86% of Producers' Edge Corn programs, 72% of Producers' Edge Soybean programs, and 80% of Producers' Edge Wheat programs have returned positive equity to our customers.

### What are the advantages?

- Removes the pressure of pricing decisions.
- Provides transparency in performance and pricing with email updates every time hedges are made. You can also view past results and present performance on [my.viterra.us](https://my.viterra.us).
- Gives you the ability to take advantage of Viterra's grain marketing experience and confidential trading strategies.

### What should you know?

- Enrollment periods vary throughout the year. Wheat enrollment ends in August. Corn and soybeans enrollment ends in December.
- Available futures months include March, July, September, November, and December, depending on commodity.
- Costs associated with this contract are determined by commodity and futures month.
- Basis is to be set on or before delivery.

While the contract described herein provides a marketing option available through Viterra, no contract or marketing program can remove all risk from your grain marketing descriptions. Historical results are not a guarantee of future returns, and Viterra does not represent the historical information provided is without omissions or errors, although it strive to avoid them. You should use this information only as you believe will best assist you with your grain marketing needs.