

Producers' Choice

Participate in potential futures market rallies



Choose when to participate in the market, when to price.

What is it?

Producers' Choice provides the ability to participate in futures market movements, up or down, on an already priced contract. You have the potential to increase the contract price if the futures price increases.

How it works

With Producers' Choice, you deliver grain at your convenience and establish an initial Producers' Choice price. Select a target for your final Producers' Choice price and set downside risk protection. Participate in price movement, up or down, throughout the contract and price out, creating a Final Producers' Choice price, at any time prior to expiration. Any equity received will be based on the difference between the initial Producers' Choice price and the final Producers' Choice price. You can price in and out up to three times on this contract.

When should you use it?

- Believe the market will go higher
- Unsatisfied with today's cash price
- Have a cash price goal in mind

What are the advantages?

- Convenience to deliver grain when needed
- Ability to choose when to participate in the market
- Opportunity to participate in any market movement after delivery
- Potential to increase the contract price

What should you know?

- This contract is offered for corn, soybeans, and wheat futures.
- There is the flexibility to reprice this contract up to three times.
- There is a \$0.02 per bushel investment per pricing. Max of \$0.06 per bushel investment.

While the contract described herein provides a marketing option available through Viterra, no contract or marketing program can remove all risk from your grain marketing descriptions. Historical results are not a guarantee of future returns, and Viterra does not represent the historical information provided is without omissions or errors, although it strives to avoid them. You should use this information only as you believe will best assist you with your grain marketing needs.